**NIHAR SHARMA**

F2, Vikas Nagar, Dewas (M.P.)

09907675846, 07272-258880

niharsharma.mailbox@gmail.com

**…………………………………………………………………………………………………………………**

**CAREER OBJECTIVE:**

To seek a challenging job position to prove my knowledge and hard-working skills for the mutual growth.

**WORK EXPERIENCE:**

**THE EVEREST GROUP**  **MAY 2013-TILL DATE**

**(CHIEF SALES)**

* Supplies management with oral and written reports on customer needs.
* Researches sources for developing prospective customers.
* Client Relationship Management.
* Promote Products and Services.

**TRAINING EXPERIENCE:**

**RANBAXY LABORATRIES**

* Documentation of Central Excise.
* Procedure for applying Rebate.

**GEAR PROFILES**

* Preparation of Challans.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **DEGREE** | **BOARD/ UNIVERSITY** | **YEAR OF PERFORMING** | **PRECENTAGE** | **DIVISION** |
| MBA (FINANCE&MARKETING) | VIKRAM, UJJAIN | 2011-2013 | 71.21% | I |
| B.Com (Comp.App.) | DAVV, INDORE | 2008-2011 | 74.52% | I |
| 12th | M.P.BOARD, BHOPAL | 2008 | 75.56% | I |
| 10th | M.P.BOARD, BHOPAL | 2006 | 70.2% | I |

* Recordings of Cash transactions.
* Maintaining Inventory.

**ACEDEMICS & PROFESSIONAL QUALIFICATIONS:**

**COMPUTER PROFICIENCY:**

* Well versed with Computer Basics and IT Skills.
* DTP.
* Internet Savvy.

**ACHIVEMENTS:**

**Co-Curricular**

* Developed a Case Writing entitled “A Case of Demand Fulfillment: Fluidomat Ltd.”
* Attended International Conference in 2013 “Developing Strategies for Organization in Global Economics: Prospects, Issues and Challenges.”
* Attended International Conference in 2012 “Business Management & Information Technology.”
* Winner of Debate Competition in Intercollegiate Management Festival.
* Secured 2nd position in Inter- College Debate and Slogan Writing Competition in Dewas.
* 12th Class (Commerce section) school topper.

**Extra-Curricular**

* Awarded best Explorer in Camp of 7 Days by “Explore Himalayas” in Manali (H.P.).
* Managed many Cultural Events and Programs at the College level.
* Event Secretary in Dewas Badminton Welfare Federation.
* Secured Title- “Sportsmen of the Year” for consecutive 3 years.

**Personal Details:**

* **Name :** Nihar Sharma
* **Father’s Name :** Mr. Atul Sharma
* **Mother’s Name :** Mrs. Rama Sharma
* **Date of Birth :** 24-Sep-1990
* **Nationality :** Indian
* **Gender :** Male
* **Marital Status :** Single
* **Linguistics :** English, Hindi.
* **Hobbies :** Playing Badminton.

**Declaration:**

Particulars are true to the best of my knowledge.

**Date: Nihar Sharma**